

Robert Smith

Licensed Relationship Manager

PERSONAL STATEMENT

As an experienced Licensed Relationship Manager professional, I can offer strong administrative management skills, combined with a desire to excel in my career. I have years of experience in the banking and investment business industry, during which time I have had great success in building and maintaining strong client relationships.

WORK EXPERIENCE

Licensed Relationship Manager

ABC Corporation - 2015 - 2018

Responsibilities:

- Had the sole responsibility of caring for and teaching up to 11 children on a day to day basis.
- Researched and implemented curriculum and instruction.
- Maintained all of the businesses accounting, taxes and training requirements.
- Business allowed me to provide for my childrens needs before they were in school, and helped me maintain certain business relationships and community involvement.
- Ensured branch budgets and sales goals were achieved.
- Demonstrated ability to train and mentor staff to effectively identify the financial needs of customers.
- Possessed a proven record of success in expanding my customer base and branch profitability.

Licensed Relationship Manager

Delta Corporation - 2006 - 2011

Responsibilities:

- Responsible for acquiring new consumer and small business clients and expanding relationships with existing clients.
- Effectively managed existing clients/book of business to support the retention and growth of profitable client relationships through sales of deposit,.
- Developed a comprehensive understanding of client needs by using the Client Experience Desktop technology to analyze client financial and personal .
- Manage existing clients/book of business of over \$20 million dollars Develop a comprehensive understanding of client needs and present .
- Manage book of business to deepen relationships by reviewing all banking, lending and investing needs.
- Series 6, 63, Oregon Insurance License, Notary Public, NMLS 1015756.
- Manager on duty and leader of daily huddles.

Education

Bachelor Of Science

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

Excel, Customer Service,
Accounting, Financial
Analysis.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company
Name)
Reference - 2 (Company
Name)

