# **ALEXANDER SCOTT**

### Loan Counselor

www.qwikresume.com

### **PROFESSIONAL SUMMARY**

A motivated Loan Counselor with two years of hands-on experience in assisting clients throughout the mortgage journey. Proficient in assessing financial scenarios, offering personalized loan solutions, and guiding borrowers through regulatory processes. Eager to enhance client satisfaction and build lasting relationships by delivering exceptional support and expertise.



### **WORK EXPERIENCE**

#### Loan Counselor

Apr/2024-Ongoing

#### Pineapple Enterprises

- 耳 Santa Monica, CA
- 1. Acted as a liaison between clients and financial institutions to facilitate loan processes.
- 2. Resolved client inquiries related to loan products, payment options, and account management.
- 3. Guided clients in understanding financial documents and loan terms
- 4. Assisted in processing applications for grants, forbearances, and other financial assistance programs.
- 5. Provided insights on company policies and industry regulations to clients.
- 6. Collected and verified client information to ensure accurate loan processing.
- 7. Conducted follow-up calls to ensure client satisfaction postloan approval.

### Loan Counselor

## Apr/2023-Apr/2024

#### Cactus Creek Solutions

**耳** Phoenix, AZ

- 1. Counseled clients on mortgage options, improving understanding of loan products and terms.
- 2. Collected necessary documentation for various mortgage types, including fixed-rate and adjustable-rate loans.
- 3. Calculated loan payments, disbursement figures, and debtto-income ratios for clients.
- 4. Evaluated credit reports to assess client eligibility for consumer loans.
- 5. Opened new accounts and recommended credit union services based on client needs.

# **EDUCATION**

### Bachelor of Science in Finance

University of Finance

**₽** Denver, CO

Studied financial management, investment strategies, and mortgage lending practices.



### SKILLS

Goal-oriented

Ethical Judgment

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Financial Reporting

Credit Scorina

Database Management

# **INTERESTS**

**/** Art

Photography

O Meditation

Scuba Diving

# **STRENGTHS**

Adaptability

Dedication

→ Forward-thinking

Zeal

## **LANGUAGES**







English

Mandarin

Spanish

### **ACHIEVEMENTS**

Successfully guided over 100 clients through the mortgage application process, achieving a 95% approval rate.

Streamlined loan processing times by 20% through effective documentation management and client communication.