

Robert Smith

Multi Location Manager

CONTACT DETAILS

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PERSONAL STATEMENT

An experienced professional with a successful career in consumer retail sales and business development. Extensive track record improving and maintaining customer service satisfaction scores above standards. Proven ability to build lasting partnerships with different business' increasing branch revenue and profitability. Maintain excellent interpersonal, analytical, and organizational skills.

SKILLS

microsoft office.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

WORK EXPERIENCE

Multi Location Manager

ABC Corporation - July 2010 - February 2013

Responsibilities:

- Leading a Sales Team to meet and/or exceeding personal and competitive sales goals.
- Manage the overall appearance of the store.
- Maintain and build relationships to create a positive customer rapport.
- Lead a sales team in the daily operations of the store, including communication policy and procedures.
- Ability to perform all managerial duties, lead sales team and close sales.
- Able to effectively assess customer needs, present products and solutions.
- Proficiency with personal computers, Internet and Microsoft Office Products.

INTERESTS

Climbing
Snowboarding
Cooking
Reading

Location Manager

ABC Corporation - 2006 - 2010

Responsibilities:

- Manages the overall daily operations of a store including hiring, discipline, and scheduling of employees to ensure cost effective and quality store operations.
- Achieves sales goals and service performance requirements through new customer sales, sales of accessories and features, and by providing excellent customer satisfaction.
- Provides a high level of customer service support with product expertise and advanced selling skills.
- Sets the tone for store culture and environment to ensure success in all aspects of sales and customer service.
- Advances the companys retail position in consumer markets.
- Maintains inventories at adequate levels, promotes sales, and maintains the appearance of the store.
- Develop new customer prospects or referrals and builds customer relationships to drive sales Responsible for coaching and developing team members to achieve desired results..

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

Business Management/Religion - 1998(University Of South Carolina)