

# **AVA DAVIS** Marketing Program Manager

# PROFESSIONAL SUMMARY

Enthusiastic Marketing Program Manager with 2 years of experience in developing and executing marketing strategies that drive brand awareness and customer engagement. Proficient in managing crossfunctional teams and utilizing data analytics to optimize campaign performance. Eager to contribute to innovative marketing initiatives that align with corporate objectives and foster sustainable growth.

# WORK EXPERIENCE

# Marketing Program Manager

Apr / 2024-Ongoing

# WidgetWorks Inc.

■ Denver. CO

- 1. Develop and implement comprehensive marketing strategies to support business objectives.
- 2. Manage marketing projects from inception to completion, ensuring alignment with brand messaging.
- 3. Collaborate with creative teams to produce engaging content that resonates with target audiences.
- 4. Analyze campaign performance metrics to optimize future marketing efforts.
- 5. Coordinate with external vendors and partners for effective project execution.
- 6. Oversee project timelines and budgets to ensure timely delivery of marketing initiatives.
- 7. Facilitate training sessions for team members on marketing tools and best practices.

# Marketing Program Manager

## Apr / 2023-Apr / 2024

#### Cactus Creek Solutions

♣ Phoenix, AZ

- 1. Led teams in executing strategic marketing campaigns for diverse clients.
- 2. Managed client relationships to ensure satisfaction with marketing solutions.
- 3. Oversaw the creative development process for advertising materials.
- 4. Analyzed market trends to inform project direction and strategy.
- 5. Coordinated project timelines and deliverables to meet client expectations.
- 6. Developed promotional strategies that enhanced brand visibility for clients.

# **EDUCATION**

### Bachelor of Science in Marketing

## Apr / 2022-Apr / 2023

#### University of California

T Chicago, IL

Focused on marketing strategies, consumer behavior, and digital marketing.

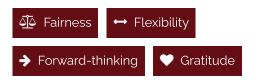
### **SKILLS**

Creative Problem Solving **Hubspot Marketing Automation** Seo And Content Strategy 8 Data Analytics And Reporting 8 Crm Management

Virtual Collaboration Tools

**INTERESTS** Fashion **Gaming** Film Film Technology

# **STRENGTHS**



# **LANGUAGES**



#### **ACHIEVEMENTS**

- Increased lead generation by 30% through targeted email marketing campaigns.
- Successfully managed a \$500K marketing budget, ensuring optimal allocation of resources.
- Developed and launched a social media campaign that boosted engagement by 45%.