

ROBERT SMITH

Military Advisor

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SUMMARY

Adaptable, loyal, and accomplished Army leader with over 21 years of experience in management, analyzing and planning, resource management, operations, security, regulatory compliance and quality assurance. Articulate, goal-oriented thinker that provides creative and effective solutions to complex problems.

SKILLS

Strategic Planning, Public Speaking, Public Relations.

WORK EXPERIENCE

Military Advisor

ABC Corporation - January 1999 – February 2000

- Responsible for training the unit in tactics, doctrine, logistics and administration.
- Responsible for delivery and integration of new equipment as part of a multi-billion dollar foreign military sales program to modernize the Saudi National Guard.
- Responsible for developing and expanding positive cross cultural relationships with Saudi military officials.
- Represented the United States building friendships and goodwill with the Saudi military and people.
- Influenced senior officers to go against cultural norms to conduct night tactical training producing superior results and greater unit self-confidence.
- Developed a successful marketing plan to convince the Crown Prince of the need to modernize the Saudi National Guards Special Forces and command, control and communication capabilities and equipment.
- Prepared and delivered oral presentations and brief written reports.

Military Advisor

Delta Corporation - 1994 – 1999

- Advised Iraqi Police Chiefs in two separate Police Districts on the proper utilization of vehicle check points, entry control points, search .
- Directed the planning, coordination and execution of over 20 Military Movement Team specific missions in support of combat operations.
- Supervised/lead over 75 combat patrols, covering over 1200 miles in a four month time period.
- Oversaw the leadership and employment of 15 personnel and equipment valued at \$2.1 million.
- Schedule times with students to conduct appointments to disseminate course and program information.
- This includes advising and recruiting of potential students with respect to admissions, degree options, requirements and process, worked with .
- Evaluation of student records for initial pre qualifications.

SCHOLASTICS

- Master's In Public Communication