

# LIAM ANDERSON

## Mobile Sales Consultant

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### PROFESSIONAL SUMMARY

Enthusiastic Mobile Sales Consultant with 2 years of experience in driving sales and enhancing customer experiences through technology solutions. Proven ability to build lasting relationships and deliver tailored mobile solutions that meet customer needs. Committed to continuous learning and staying updated on the latest mobile technologies to provide exceptional service.

### WORK EXPERIENCE

**Mobile Sales Consultant**  
WidgetWorks Inc.

📅 Feb / 2024-Ongoing  
📍 Denver, CO

- Facilitated mobile device activations and upgrades for major carriers, ensuring a seamless customer experience.
- Utilized persuasive sales techniques to promote products and services, significantly boosting sales figures.
- Established rapport with customers, understanding their needs to provide tailored technology solutions.
- Maintained up-to-date knowledge of mobile technology trends to effectively assist customers.
- Collaborated with team members to enhance overall sales strategies and customer service.
- Provided training and support to new team members, fostering a collaborative work environment.
- Regularly achieved and exceeded sales targets through proactive customer engagement.

**Mobile Sales Consultant**  
Summit Peak Industries

📅 Feb / 2023-Feb / 2024  
📍 Denver, CO

- Excelled in selling a broad range of mobile products and services while ensuring customer satisfaction.
- Developed strong relationships with clients, serving as a trusted advisor for their mobile technology needs.
- Participated in ongoing training to enhance product knowledge and sales skills.
- Assisted in creating a welcoming environment that encouraged customer loyalty and repeat business.
- Engaged customers through personalized service, leading to improved sales outcomes.
- Utilized a structured sales approach to meet diverse customer needs efficiently.

### EDUCATION

**Associate of Applied Science in Business**  
Community College of Baltimore County

📅 Feb / 2022-Feb / 2023  
📍 Seattle, WA

Focused on business management and sales strategies.

### SKILLS



### ACHIEVEMENTS

- 🌟 Increased sales by 20% through effective customer engagement strategies.
- 🌟 Developed training materials that improved team product knowledge, enhancing sales performance.
- 🌟 Achieved top sales consultant in the region for two consecutive quarters.