

MASON WILSON

Junior Mortgage Loan Officer

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PROFESSIONAL SUMMARY

Enthusiastic Junior Mortgage Loan Officer with 5 years of experience in loan origination and client engagement. Adept at analyzing financial documents and guiding clients through the mortgage process. Skilled in building strong relationships with clients and realtors, consistently achieving sales targets. Eager to leverage expertise to enhance customer satisfaction and streamline the lending experience.

WORK EXPERIENCE

Junior Mortgage Loan Officer

📅 Feb / 2021-Ongoing

Blue Sky Innovations

📍 Chicago, IL

1. Operated independently at a satellite branch for the mortgage division, enhancing market presence.
2. Prepared detailed reports for business partners and contributed to marketing strategies to boost home loan sales.
3. Enhanced customer retention through strong relationships and exceptional service, leading to increased referrals.
4. Conducted mortgage training sessions for sales staff to improve product knowledge and sales performance.
5. Reviewed mortgage applications and supporting documents to assess creditworthiness and repayment risk.
6. Developed relationships within the community to obtain new mortgage loan applications, focusing on real estate partnerships.
7. Ensured compliance with federal and state lending regulations throughout the loan origination process.

Mortgage Loan Officer

📅 Feb / 2020-Feb / 2021

Lakeside Apparel Co

📍 Chicago, IL

1. Originated new mortgage loans, focusing on client needs and financial goals.
2. Explained FHA, VA, and Conventional loan products and terms to clients, ensuring understanding of options.
3. Generated and managed customer leads, monitoring loan applications and servicing through completion.
4. Met loan production goals while adhering to federal lending guidelines and policies.
5. Minimized legal and financial risks through thorough evaluation and compliance practices.
6. Analyzed credit reports and financial statements to calculate debt-to-income and loan-to-value ratios.

EDUCATION

Bachelor of Science in Finance

📅 Feb / 2019-Feb / 2020

University of California

📍 Santa Monica, CA

Studied financial principles, mortgage lending, and investment strategies.

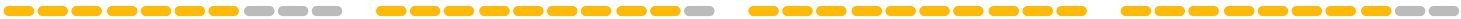
SKILLS

Communication Skills

Negotiation Skills

Market Knowledge

Financial Analysis



ACHIEVEMENTS

- 🌟 Increased loan origination by 30% through effective networking and client referrals.
- 🌟 Achieved a 95% customer satisfaction rating through exceptional service and timely loan processing.
- 🌟 Successfully trained new staff on mortgage processes, improving team efficiency by 20%.