

New Home Sales Associate

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Address: 1737 Marshville Road,
Alabama.

Objective

As a New Home Sales Associate, responsible for Performing prep work such as washing, peeling, cutting, and seeding fruits and vegetables. Weighing and measuring designated ingredients.

Skills

Sales, Planning Skills.

Work Experience

New Home Sales Associate

ABC Corporation - January 2000 - May 2008

- Ability to have Excellent verbal and interpersonal communication skills to help ease the home buyer purchasing a home.
- Met and greeted potential homeowners when they came in and made them feel comfortable.
- Walked with them through the Homes and answered any questions that they had.
- Prequalified the homeowners so that they would feel comfortable moving forward with purchasing a home.
- Worked every weekend and most holidays as requested.
- Opened and closed out 8 Communities for Santa Anna Homes, and all were very successful.
- Stayed aware of competitors in the market, specifically their square footage and incentives offered.

New Home Sales Associate

Delta Corporation - 1999 - 2000

- Sales support for Sales counselor.
- Preparing floor plan packages, meeting & greeting new clients, taking sales phone calls (sales related) providing sales info., relaying messages via .
- General office duties to include copying, filing, message taking, returning sales calls.
- Worked on site and assisted customer from start to finish with the purchase of their new home.
- Mentored and trained new sales agents.
- Numerous awards including Rookie of the Year, Sales person of the year and top 5 producer each year I was there.
- Used Sales and customer service.

Education

High School Diploma