Outdoor Sales Representative

ROBERT SMITH

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Objective

Outdoor Sales Representative is Purchasing grain from patrons and report purchases. Settling grain contracts, write grain checks to customers. Maintaining a safe working environment and promotes safety amongst customers and employees. Maintaining a high level of customer service. Maintaining market information and provide patrons with current grain market information.

Skills

Data entry and management, Typing.

Work Experience

Outdoor Sales Representative

ABC Corporation - February 2016 – 2022

- Cold-called prospective customers to build relationship.
- Maintained friendly and professional customer interactions.
- Answered customers questions regarding products, prices and services.
- Emphasized product features based on analysis of customers needs.
- Responded to all customer inquiries in a timely manner.
- Completed documentation for product and service sales.
- Established new customer accounts.

Outdoor Sales Representative

Delta Corporation - 2010 – 2016

- Actively conduct in-person interviews with families to ensure they meet established criteria for eligibility according to Nielsen Ratings.
- Thoroughly input collected data into the Nielsen database.
- Recruit families and educate them on Nielsen policies and procedures.
- Travel extensively to engage with potential customers.
- Maintain internally driven motivation and high energy regardless of external conditions.
- Door to door sales, informing the general public on advantages of company product, demonstrating product usage, professionally and accurately present .
- Walked door to door sales providing excellent customer service to ensure people were getting the best service for there money.

Education

High School Diploma

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