

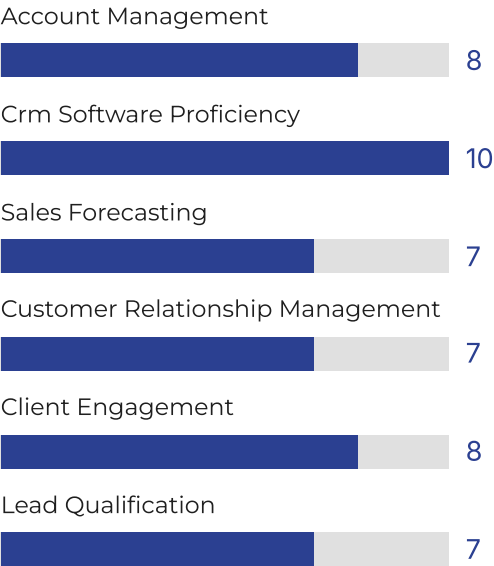


# JACKSON TURNER

Assistant Outside Sales Representative

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Los Angeles  
www.qwikresume.com

## SKILLS



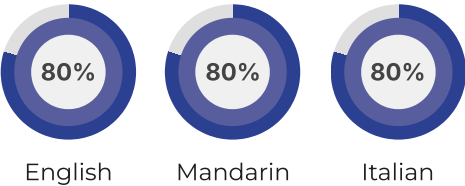
## INTERESTS

- DIY Projects
- Crafting
- Meditation
- History

## STRENGTHS

- Humility
- Innovation
- Insightfulness
- Integrity

## LANGUAGES



## ACHIEVEMENTS

- Increased customer retention by 15% through personalized follow-up strategies.
- Achieved 120% of sales targets for two consecutive quarters.

## PROFESSIONAL SUMMARY

Motivated sales professional with 2 years of experience in outside sales, specializing in building strong client relationships and enhancing customer satisfaction. Proven expertise in identifying client needs and delivering tailored solutions that drive revenue growth. Ready to leverage my skills to support a dynamic sales team and contribute to achieving ambitious sales targets.

## WORK EXPERIENCE

- Assistant Outside Sales Representative** Apr / 2024-Ongoing  
Pineapple Enterprises Santa Monica, CA
- Collaborated with the sales team to achieve daily and weekly sales targets while maximizing customer satisfaction.
  - Conducted competitive analysis to gather insights on pricing, products, and market trends.
  - Enhanced technical knowledge by participating in workshops and training sessions.
  - Maintained records of customer interactions and sales activities to support sales strategies.
  - Worked collaboratively to meet team goals and deadlines, contributing to overall success.
  - Implemented personalized sales strategies to meet individual sales goals and enhance customer experience.
  - Utilized CRM software to track leads and manage customer relationships effectively.

- Sales Representative** Apr / 2023-Apr / 2024  
Crescent Moon Design Portland, OR
- Identified and engaged prospective customers using various business directories and leads.
  - Provided post-sale support to clients, addressing concerns and ensuring ongoing satisfaction.
  - Demonstrated product features to potential customers, resulting in increased order volume.
  - Generated detailed reports for management on sales performance and customer feedback.
  - Attended offsite training to improve product knowledge and sales techniques.
  - Participated in local business events to network and build community relationships.

## EDUCATION

- Bachelor of Science in Business Administration** Apr / 2022 - Apr / 2023  
University of Springfield Denver, CO
- Focused on marketing and sales strategies, enhancing skills in client relationship management.