

JAMES CLARK **Partnership Specialist**

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🔼 PROFESSIONAL SUMMARY

With a robust decade of experience in partnership development, I excel in cultivating strategic alliances that drive organizational success. My expertise lies in creating impactful outreach initiatives and fostering stakeholder relationships, ensuring alignment with community objectives. I am eager to leverage my skills to enhance collaboration and achieve significant outcomes in partnership-driven projects.

WORK EXPERIENCE

Partnership Specialist

mar / 2019-Ongoing

Quantum Solutions LLC

♣ Phoenix, AZ

- 1. Developed and presented engaging information to diverse stakeholders, including government officials and community leaders across multiple states.
- 2. Organized public meetings to facilitate citizen input, ensuring transparency and community involvement.
- 3. Designed and executed public affairs campaigns that strengthened community relations and garnered support for initiatives.
- 4. Oversaw compliance for regional grant projects, ensuring adherence to guidelines and successful outcomes for communitybased programs.
- 5. Established and negotiated partnerships with key stakeholders to enhance program effectiveness and community impact.
- 6. Conducted briefings and presentations to inform and engage local and state policymakers.
- 7. Provided strategic support and information to elected officials, enhancing collaboration on community initiatives.

Partnership Specialist

mar / 2015-Mar / 2019

Summit Peak Industries

耳 Denver, CO

- 1. Developed and implemented partnership strategies with various government entities and community organizations.
- 2. Supervised campaign teams, ensuring effective execution of outreach initiatives across the service area.
- 3. Coordinated with community-based organizations and schools to foster collaborative efforts.
- 4. Supported census operations through recruitment and engagement initiatives, enhancing community participation.
- 5. Delivered impactful presentations to promote awareness and understanding of census objectives.
- 6. Managed marketing efforts and maintained a comprehensive database of community partners.

EDUCATION

Bachelor of Arts in Communication

Mar / 2012-Mar / 2015

University of Iowa

耳 Denver, CO

Focused on strategic communication and community engagement.



Social Media Strategy

Strategic Event Coordination

Customer Relationship

Business Development

Brand Management

Financial Acumen



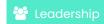
Podcasts

Language Learning

🎜 Dancing

Cycling

STRENGTHS





LANGUAGES





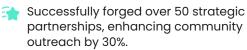


English

Japanese

Mandarin

ACHIEVEMENTS



Led public affairs campaigns that increased stakeholder participation by 40%.