

Personal Lines Insurance Manager

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PROFESSIONAL SUMMARY

Enthusiastic Personal Lines Insurance Manager with 2 years of experience in optimizing client interactions and tailoring insurance solutions. Skilled in navigating policy regulations and ensuring compliance, I excel at enhancing customer satisfaction and retention. Eager to leverage my expertise in policy management and client relationships to contribute to a dynamic team and drive organizational success.

WORK EXPERIENCE

Personal Lines Insurance Manager

Seaside Innovations

- Feb/2024-Ongoing
 - 耳 Santa Monica, CA
- 1. Managed personal lines policies, ensuring compliance with state and federal regulations.
- 2. Addressed customer inquiries and resolved issues efficiently, enhancing client satisfaction.
- 3. Maintained up-to-date knowledge of insurance laws and licensing requirements.
- 4. Built strong relationships with clients, fostering trust and loyalty.
- 5. Explained complex insurance products clearly to clients, facilitating informed decisions.
- 6. Provided exceptional customer service, leveraging in-depth knowledge of market trends.
- 7. Demonstrated excellent verbal and written communication skills while managing multiple priorities.

Asst. Personal Lines Account Manager

m Feb/2023-Feb/2024

Lakeside Apparel Co

- **∓** Chicago, IL
- 1. Oversaw account management for a premium book of business, ensuring high retention rates.
- 2. Conducted thorough research to update client information and secure competitive quotes.
- 3. Delivered compelling renewal presentations that contributed to a 30% increase in account renewals.
- 4. Maintained continuous communication with underwriters to manage claims and endorsements.

EDUCATION

Bachelor of Science in Business Administration

Feb/ 2022

Feh / 2023

University of Michigan

♣ Denver, CO

Focused on insurance management and customer relations.

SKILLS

Effective Communication

Lead Generation

Policy Management

Client Retention

Account Management

INTERESTS

Art

Volunteering

🜲 Hiking

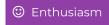
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STRENGTHS

Q Criticality



Diplomacy



LANGUAGES









English

French

Japanese

ACHIEVEMENTS

1 Increased client retention by 20% through proactive account management.

Streamlined policy review processes, reducing turnaround time by 15%.