

ROBERT SMITH

Personal Stylist/Manager

info@qwikresume.com | [LinkedIn Profile](#) | [Qwikresume.com](#)

An innovative and results-driven Teller III demonstrating visionary leadership, accelerated advancement and outstanding performance within one of Jacksonville's leading financial corporations.

EXPERIENCE

Personal Stylist/Manager

Torrid - FEBRUARY 2014 - 2019

- Provide excellent customer service for all aspects of day-to-day operations for a high-end retail store.
- Assist current and potential clients to determine the appropriate products to offer.
- Maintain a clientele booklet and follow up monthly, as well as sending out postcards for upcoming sales.
- Pulling items for clients calling in ahead and having a fitting room ready for their arrival.
- Open, close and balance a daily cash drawer.
- Perform opening and closing procedures that included, but were not limited to, sweeping, mopping, tidying sales areas, mannequin changing, inventory, and performing floor set changes.
- Resolve customer issues or concerns in a professional manner.

Personal Stylist

Fab'rik - 2012 - 2014

- Daily boutique operations with focus on elevated customer service as well as consistently achieving increased monthly sales goals while working on bonus and commission structure.
- Visual Merchandising Manager, creating unique store vision with necessary design and creativity skills to strategically organize boutique merchandise.
- Increased sales initiatives and customer retention and relationship management through Fab'rik "Little Black Book" program, training staff and developing quality personal relationships and tracking monthly sales impact.
- Sales analysis and inventory and cost control.
- Comprehensive and applied styling techniques, assisting in buying decisions, boutique marketing, and conceptualizing looks for multiple Denver fashion shows, photo shoots and blog posts.
- Team building recruiting, interviewing, and training new stylists.
- Lead boutique stylist and consistent individual top sales performance company-wide..

EDUCATION

- Associate of Arts - (Daytona State College - Daytona Beach, FL)

SKILLS

Microsoft Office, Photoshop, Adobe Indesign.