

ROBERT SMITH

Asst. Personal Training Manager

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Supervised and worked within a team to maintain 100% equipment and physical readiness to be able to deploy at a moment's notice. Frequently recognized for excellent reliability and coordination on team projects. Military experience and training as well as Customer service experience in person and on the phones. A passion for sales as well as sales training. Living to assist others.

EXPERIENCE

Asst. Personal Training Manager

ABC Corporation - JULY 2015 - SEPTEMBER 2015

- Managed all clients and non clients in follow ups.
- Managed 10 trainers along with assigning clients, maintaining billing, creating schedules and reports.
- Assisted in the implementation, training and orientation of a two new software systems used for client exercise prescriptions and progress data.
- Used Leadership Communication Problem Solving Initiative.
- Assisted with strategic planning to market the .
- Kept personal trainers accountable to staying on track with training clients.
- Assisted in cleaning and organization of health club.

Personal Training Manager

Delta Corporation - 2010 - 2015

- New sales for personal training.
- Personal training certificate.
- CPR certified.
- Help people change their lives and achieve their goals.
- Skills Used Communication, management, sales, personal accountability.
- Managed and directed 15 full time personal trainers.
- Surpassed training and pilates teams monthly sales revenue goal for 8 of 8 months.

EDUCATION

- High School Diploma in Engineering - (Springfield High School - Springfield, OH)

SKILLS

Self Defense. Customer Service, Customer Service. CPR/AED Certified. Management., Sales Support.