

# HARPER LEWIS Lead Pet Products Manager

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## 📀 SKILLS

Advanced Microsoft Office Suite



🄀 Crafting
🏛 History







#### ACHIEVEMENTS

- Launched 15 successful pet products, increasing sales by 30% within the first year.
- Implemented a new inventory management system that reduced costs by 25% and improved stock accuracy.

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### PROFESSIONAL SUMMARY

Innovative and strategic Lead Pet Products Manager with a decade of experience in product lifecycle management, market analysis, and customer engagement within the pet industry. Expert in leading crossfunctional teams to develop and launch successful pet products, driving revenue growth through targeted marketing initiatives and operational excellence.

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**Blue Sky Innovations** 

Lead Pet Products Manager

Mar / 2019-OngoingChicago, IL

- 1. Resolved customer complaints effectively, enhancing overall satisfaction and loyalty.
- 2. Managed inventory levels, ensuring optimal stock availability and timely reordering.
- 3. Trained and coached staff on effective sales techniques and customer service excellence.
- 4. Handled incoming calls and inquiries, providing accurate information and support.
- 5. Operated and maintained office equipment, coordinating repairs as necessary.
- 6. Led projects and initiatives to improve operational efficiency and team collaboration.
- 7. Designed impactful advertising displays to drive product visibility and sales.

#### Pet Products Manager

Lakeside Apparel Co

🛗 Mar / 2015-Mar / 2019

🖡 Chicago, IL

- 1. Oversaw store operations, focusing on inventory management and merchandising to maximize sales.
- 2. Executed opening and closing procedures, including cash handling and team supervision.
- 3. Monitored freight flow and ensured timely stock replenishment for customer needs.
- 4. Coached the stocking team on optimal product placement and presentation techniques.
- 5. Implemented effective unloading schedules and freight shipment processes.
- 6. Provided exceptional customer service, enhancing the shopping experience.

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Bachelor of Science in Business Management

Mar / 2012-Mar / 2015Denver, CO

University of California, Davis

Focused on product management and marketing strategies.