

JACKSON TURNER

Plumbing Sales Advisor

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PROFESSIONAL SUMMARY

Sales-oriented professional with 2 years in plumbing sales, focused on delivering exceptional customer experiences and driving revenue growth. Skilled in identifying customer needs and presenting tailored plumbing solutions. Passionate about leveraging product knowledge and strong communication skills to achieve sales objectives and enhance client satisfaction.

WORK EXPERIENCE

Plumbing Sales Advisor

Seaside Innovations

Mar / 2024-Ongoing

Santa Monica, CA

- 1. Assisted plumbing customers with inquiries and provided tailored recommendations for repairs and remodeling projects.
- 2. Generated leads for product services both for interior and exterior plumbing solutions.
- 3. Utilized Genesis and M2O systems to special order bathroom remodeling products based on customer specifications.
- 4. Collaborated with installation teams and plumbers to facilitate product sales and installations.
- 5. Provided detailed information on merchandise and services, enhancing customer understanding and satisfaction.
- 6. Organized and displayed merchandise strategically by size, style, and color, improving store layout.
- 7. Created engaging visual marketing displays to attract customer attention.

Plumbing Sales Specialist

Cactus Creek Solutions

Mar / 2023-Mar / 2024

Phoenix, AZ

- 1. Promoted plumbing fixtures and materials, delivering exceptional service and product knowledge to customers.
- 2. Maintained accurate inventory levels and built lasting relationships with clients in the plumbing supply sector.
- 3. Assisted customers in selecting appropriate appliances and supplies, ensuring informed purchasing decisions.
- 4. Delivered a positive shopping experience, leading to high customer retention and referrals.
- 5. Utilized order-picking certifications to streamline inventory management and order fulfillment.
- 6. Oversaw plumbing department operations, providing training and support to service teams.

EDUCATION

Associate of Applied Science in Business Management

Springfield Community College

Mar / 2022-Mar / 2023

Denver, CO

Focused on business principles, customer service, and sales strategies.

SKILLS



ACHIEVEMENTS

- ★ Achieved a 20% increase in plumbing sales within one year by implementing targeted marketing strategies.
- ★ Developed strong customer relationships, resulting in a 95% customer satisfaction rate.
- ★ Successfully trained new team members on product knowledge and sales techniques, enhancing overall team performance.