HENRY WALKER

Prestige Beauty Advisor Trainee

PROFESSIONAL SUMMARY

Driven beauty consultant with two years of experience in luxury retail, specializing in skincare and makeup solutions. Adept at providing tailored customer experiences through expert product knowledge and personalized consultations. Passionate about enhancing client satisfaction and building lasting relationships to foster brand loyalty.

WORK EXPERIENCE

Prestige Beauty Advisor Trainee

May / 2024-Ongoing

WidgetWorks Inc.

耳 Denver, CO

- 1. Maintained clean, organized, and fully stocked prestige displays to enhance customer experience.
- 2. Promoted and sold products to consistently achieve and exceed sales goals.
- 3. Provided tailored merchandise selections based on individual client needs and preferences.
- 4. Delivered exceptional makeup applications and skincare analyses to quests.
- 5. Ensured compliance with state license requirements for all paid service offerings.
- 6. Assisted in various store operations, including cash wrap and inventory management.
- 7. Educated clients on product usage and benefits to foster loyalty and satisfaction.

Prestige Beauty Advisor

Summit Peak Industries

May / 2023-May / 2024

耳 Denver, CO

- 1. Informed clients about ongoing promotions, events, and services available in-store.
- 2. Consistently met or exceeded individual sales and productivity targets.
- 3. Presented a professional image that reflects extensive knowledge of prestige cosmetic lines.
- 4. Performed skincare analyses and makeup demonstrations to enhance customer engagement.
- 5. Scheduled appointments for special events, ensuring seamless client experiences.
- 6. Maintained compliance with hygiene standards for all testers in the prestige area.

EDUCATION

Associate of Arts in Fashion Merchandising

May / 2022-May / 2023

Fashion Institute of Design & Merchandising

Focused on retail management, visual merchandising, and beauty product knowledge.

♣ Santa Monica, CA

SKILLS

Skincare Consultation

Retail Transaction Processing

Excellent Interpersonal Skills

Proven Sales Techniques

ACHIEVEMENTS

Achieved 120% of sales target through effective product promotions.

Recognized as Employee of the Month for outstanding customer service.

Increased client retention by 30% through personalized follow-ups.