



ISABELLA CLARK

Produce Category Manager

✉ support@qwikresume.com

☎ (123) 456 7899

📍 Los Angeles

🌐 www.qwikresume.com

SKILLS

Inventory Optimization



Vendor Management



Waste Management



Cost Reduction



Product Rotation



Pricing Strategies



INTERESTS

📖 Birdwatching 🧳 Traveling

🏆 Sports Coaching 🧶 Knitting

STRENGTHS

🔗 Pragmatism 🍃 Sensitivity

💖 Sincerity 📌 Stability

LANGUAGES



English



Japanese



Swahili

ACHIEVEMENTS

- ★ Achieved a 20% increase in produce sales within the first year through effective merchandising strategies.
- ★ Reduced perishable waste by 30% through improved inventory management practices.

PROFESSIONAL SUMMARY

Results-oriented Produce Category Manager with 7 years of experience in driving sales and optimizing fresh produce operations. Expertise in inventory control, vendor management, and implementing strategic initiatives to enhance profitability. Committed to fostering a customer-focused environment that prioritizes quality and efficiency while leading high-performing teams.

WORK EXPERIENCE

Produce Category Manager

📅 Apr / 2021-Ongoing

Seaside Innovations

📍 Santa Monica, CA

- Managed the produce department with \$1M in annual revenues, focusing on operational efficiency and customer satisfaction.
- Oversaw operating costs and departmental direction, including audits for quality assurance and loss prevention.
- Achieved perfect scores on all departmental audits through rigorous quality control.
- Increased sales by 25% and decreased waste by 15% within the first six months of management.
- Co-developed local and regional produce plans that enhanced retail sales and customer engagement.
- Maximized controllable profit while minimizing expenses through strategic inventory management.
- Engaged with customers to provide recommendations and improve their shopping experience.

Produce Department Manager

📅 Apr / 2018-Apr / 2021

Cactus Creek Solutions

📍 Phoenix, AZ

- Supervised a team of 5-6 employees, ensuring daily operations aligned with departmental goals.
- Executed daily inventory orders, claims, and pricing changes using handheld devices for efficiency.
- Selected for the Assistant Manager Program, enhancing leadership and management skills.
- Actively involved in all aspects of management, focusing on sales performance and operational excellence.
- Responsible for budget development, merchandising strategies, and promotional activities.
- Fostered a culture of exceptional customer service across a diverse employee base.

EDUCATION

Bachelor of Science in Business Management

📅 Apr / 2015-Apr / 2018

University of Florida

📍 Denver, CO

Focused on management principles, marketing strategies, and operational efficiency.