

JACKSON TURNER

Regional Director

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PROFESSIONAL SUMMARY

Accomplished Regional Director with 10 years of experience driving strategic initiatives and operational excellence across diverse regions. Adept at leading high-performing teams, optimizing processes, and enhancing customer engagement. Recognized for achieving significant revenue growth through innovative strategies and building strong stakeholder relationships.

WORK EXPERIENCE

Regional Director

Feb / 2019-Ongoing

Seaside Innovations

- F Santa Monica, CA
- 1. Supervised a team of 4 regional managers, overseeing operations for 1000 employees across multiple call centers.
- 2. Directed a \$147 million annual budget, ensuring financial sustainability and operational efficiency.
- 3. Implemented customer service strategies that led to the highest historical satisfaction scores in the company's history.
- 4. Received the JD Power National Award for outstanding Customer Service excellence.
- 5. Reduced operational expenses by 20% through strategic workforce management and process optimization.
- 6. Established a Customer Care team, enhancing end-to-end service delivery and operational efficiency.
- 7. Designed a benchmarking program that secured executive approval for innovative projects and resource allocation.

Regional Director

Feb / 2015-Feb / 2019

Crescent Moon Design

- **耳** Portland, OR
- 1. Oversaw program implementation across five regional offices, ensuring compliance with regulations and policies.
- 2. Provided leadership and guidance to directors and staff, maintaining quality service standards.
- 3. Managed high caseloads while ensuring adherence to state and contractual obligations.
- 4. Conducted monthly meetings to align strategies and share best practices across regions.
- 5. Successfully transformed underperforming offices into compliant and efficient operations, achieving 100% compliance.
- 6. Collaborated with the Department of Family Services to enhance service delivery and crisis intervention.

EDUCATION

Master of Business Administration

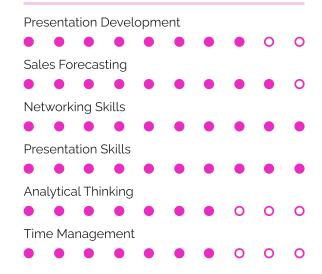
Feb / 2012-Feb / 2015

University of Texas

▼ Toronto, ON

Focused on Strategic Management and Operations.

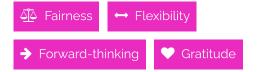
SKILLS



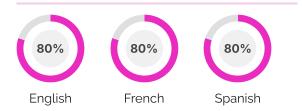
INTERESTS



STRENGTHS



LANGUAGES



ACHIEVEMENTS

- Increased regional revenue by 30% through strategic initiatives and process improvements.
- Achieved top customer satisfaction ratings, surpassing industry benchmarks consistently.
- Streamlined operational processes, reducing costs by 15% while improving service delivery.