MIA TAYLOR

Regional Director Of Operations

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PROFESSIONAL SUMMARY

Dynamic operations leader with over 10 years of experience enhancing performance across diverse sectors. Proven expertise in strategic planning, financial oversight, and operational excellence, driving significant revenue growth and process improvements. Adept at building high-performing teams and fostering stakeholder relationships to meet organizational goals and deliver exceptional service.

WORK EXPERIENCE

Regional Director Of Operations

Seaside Innovations

- 1. Oversaw the management of operational processes across multiple departments, ensuring alignment with strategic goals.
- 2. Analyzed financial reports to identify trends, driving profitability improvements.
- 3. Developed and controlled operational budgets, ensuring fiscal responsibility.
- 4. Formulated and executed strategies to enhance organizational performance and growth.
- 5. Streamlined processes to support operational efficiency and effectiveness.
- 6. Ensured compliance with industry regulations and internal policies.
- 7. Led cross-functional teams to achieve organizational objectives and improve service delivery.

Regional Director Of Operations

Silver Lake Enterprises

- 1. Managed operations across 26 centers in Michigan, ensuring effective implementation of HR policies and procedures.
- 2. Responsible for a revenue budget exceeding \$5 million, focusing on profit and loss analysis.
- 3. Directed operations for 17 hotels across multiple regions, enhancing operational standards.
- 4. Provided leadership in rebranding initiatives for existing service centers to better align with client needs.
- 5. Achieved highest installation rates across 12 branches, driving regional performance.
- 6. Implemented training programs to boost staff performance and service quality.

EDUCATION

Master of Business Administration

University of Michigan

Focused on strategic management and operations in healthcare.

SKILLS



ACHIEVEMENTS

🖀 Increased operational efficiency by 30% through process optimization initiatives.

Achieved a 15% reduction in operational costs by implementing budget control measures.

Successfully led a team of 50+ employees, enhancing productivity and morale.



🛗 Apr / 2015-Apr / 2019

🛗 Apr / 2012-Apr / 2015

Phoenix, AZ

Apr / 2019-Ongoing

🖡 Santa Monica, CA

🖡 Seattle, WA