ROBERT SMITH

Regional Finance Manager

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Versatile Regional Finance Manager professional with extensive experience in driving revenue growth and bottom-line improvement through sound financial management and strategic business planning. Proven track record of capturing cost savings through process redesign and implementation of stringent controls. Demonstrated expertise in leading cross-functional finance teams and interdepartmental projects to implement financial information systems and automate manual processes for enhanced efficiency.

EXPERIENCE

Regional Finance Manager
ABC Corporation - 2007 – 2007

- Selected by Regional Vice President to integrate 5 subsidiaries into the parent company.
- Responsible for all financial aspects of subsidiaries including accounting and reporting, financial planning and analysis, pricing, and forecasting.
- Provided analysis for investor relations inquiries, led staff optimization analyses, and managed corporate treasury function.
- Managed staff of 25 people.
- Led conversion teams implementing parent Company accounting platforms, programs, policies, and procedures.
- Standardized reporting and monthly closing procedures.
- Led training sessions for all employees from the President down on pricing, inventory, and service delivery.

Regional Finance Manager
Delta Corporation - 2005 – 2007

- Byrider retail outlets and the accompanying C.N.A.C.
- Supervised staff, training, asset management, underwriting, collections, and advertising.
- Coordinate Accounting, payroll, accounts payable, accounts receivable, student finance counseling, closing on student financial loans, the opening of new.
- Built financial operations of a telecom startup.
- Responsible for all regional accounting activities.
- Developed pricing, promotions, retail operations, and go-to-market channel strategy.
- Responsible for inventory reporting and accuracy measures for the North America business unit.

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EDUCATION

- Bachelor of Science

SKILLS

Marketing, ecommerce, Strategic Planning.