

Retail Analyst

ROBERT SMITH

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Objective

To set a standard of excellence within a logistics company that focuses on growth and quality. Dedicated to sustain a challenging and responsible position, utilizing the abilities that I have developed through my experience and training, with the opportunity for professional growth based on performance.

Skills

Inventory Management (5 years), Computer Skills.

Work Experience

Retail Analyst

ABC Corporation - July 2013 - August 2015

- Consistently demonstrated advanced analytical qualities while retrieving and analyzing data from AS/400 system in preparation for executive review.
- Completed all project milestones in a quick and efficient manner.
- Produced gross margin reports for executive review.
- Calculated monthly, fiscal year to date and 365 day inventory turns for retail locations and distribution centers.
- Assisted in calculating monthly sales goals for the company's 102 retail locations.
- Assisted in forecasting sales for store staffing.
- Assisted in open to buy forecasting.

Retail Analyst

Delta Corporation - 2010 - 2013

- Prepared daily reports detailing the days sales with multiple companies. Assisted in the creation of the budget for 2015. Used Excel and Tableau.
- Develop seasonal forecasts, assortment plans; demand planning templates, ladder plans and profitability matrix by season for the automotive division.
- Develop and maintain ad hoc and scheduled reporting in Retail Link of weekly and seasonal selling to customer buying influences and internal senior.
- Develop and maintain modular settings for floor placement to optimize sell-thru by store and product SKU and present settings to buying influences.
- Manage all aspects of replenishment programs through Retail Link (Supplier Quotes, ART, ADS), EDI transmissions, item creation templates, shipment.
- Managing and Analyzing Retail Stock to minimize stock outages across the North American Retail Sales Channel. Maintained a 99% average Fill Rate.
- Calling competitors to research and evaluate retail prices making sure to stay on the competitive edge. Analyze product movement to determine.

Education

Master Of Business Administration