

ROBERT SMITH

Retail Analyst

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SUMMARY

Experienced Retail Analyst by trade. Transferable experience in business analysis, customer service, data entry, office administration and reporting. High energy and goal oriented professional with proven skill using data analysis from multiple sources to identify and resolve problems. Excellent skills working with all levels of coworkers, upper level management, customers, clients and vendors.

SKILLS

Financial Analysis, Business Analysis, Real Estate, Research, Office Management, Retail Sales, Strategy, Content Management, Content Marketing.

WORK EXPERIENCE

Retail Analyst

ABC Corporation - June 2013 – December 2013

- Created reports via pivot table and charts, trending reports and comparing data, creating procedures for reports using COGNOS and Excel.
- Gathered and interpreted relevant data (costs, productivity, demand patterns, etc.) Investigates problems, finds root causes, and develops solutions.
- Analyzed the movement of goods through the supply pipeline, monitor current processes, identify and analyze gaps, and develop process improvements.
- Created power point presentations and Word documents.
- Analyzed of data for marketing/ business trends.
- Performed Quality Control on the trending reports.
- Independently managed client relationships and related deliverables or presentations, as assigned.

Retail Analyst

Delta Corporation - 2012 – 2013

- Calling competitors to research and evaluate retail prices making sure to stay on the competitive edge Analyze product movement to determine .
- Skills Used Retail link Arts Atlas Microsoft.
- Mens Sportswear- Wholesale Division Wrote 6 month financial plans for 400 May Company doors (Top Line) Created in season assortment plans for fashion .
- Inventory Management Directed replenishment and store allocation of private label apparel, value in excess of \$20M per year.
- Responsible for achieving channel inventory targets and turnover rate.
- Extensive analysis of major KPIs, traffic, conversion, basket size and sales Data management for the improvement of business processes and needs.
- Actual results Monitoring margins, product cost and labor Key contributor to new consumer product launches ie.

SCHOLASTICS

- High School Diploma