

Objective

Over 20 years of dedicated experience specializing in Merchandise Planning, Merchandise Allocation, and management for both retail and wholesale Ecommerce and Brick & Mortar. Retail Systems/Computer skills: SAP, JDA Arthur, Toolbox, Interchange, Island Pacific, Target, MMS, STS, En Vue and 4 Wall, MS Office, with advanced Excel skills. Other attributes: Analytical, strong retail math skills, strong communication skills, and detail-oriented.

Skills

Microsoft, 10 Key, Cash Register, Email, Accounts Payable, Accounts Receivable, Customer Service, Management, Data Entry, Multi Phone Lines, Inventory, Payroll, Typing.

Work Experience

Retail Analyst

ABC Corporation - October 2011 – March 2020

- Planned and forecasted Mens Furnishings business for the Wholesale Division.
- Managed Open to Buys and Ladder Plans to ensure Gross Margin Goals were realized.
- Communicated promotional strategies to buying offices.
- Identified opportunities to buying offices for business grown.
- Supported Sales Team during market by recommending product flow and quantity.
- Membered Sustainability Taskforce ensured responsible business practices.
- Developed the training manual to ensure each trainee has the proper resources to allocate on a weekly basis and assess the business for their specified area.

Retail Analyst

Delta Corporation - 2008 – 2011

- Create and prepare sales reports; Order processing and order management; Assisted in planning, forecasting, and sales duties for Wal-Mart.
- Coordinate and manage client specific activities for the Walmart retail team Support internal goals through standardized and ad hoc analysis Utilize.
- Prepared daily reports detailing the days sales with multiple companies Assisted in the creation of the budget for 2015 Used Excel and Tableau .
- Develop seasonal forecasts, assortment plans; demand planning templates, ladder plans and profitability matrix by season for the automotive division.
- Develop and maintain ad hoc and scheduled reporting in Retail Link of weekly and seasonal selling to customer buying influences and internal senior .
- Develop and maintain modular settings for floor placement to optimize sell-thru by store and product SKU and present settings to buying influences .
- Manage all aspects of replenishment programs through Retail Link (Supplier Quotes, ART, ADS), EDI transmissions, item creation templates, shipment.

Education

MS