

ROBERT SMITH

Retail Analyst

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Highly motivated, certified Retail Analyst professional with strong technical skills and proven experience in the field; excellent customer service and ability to make difficult decisions under pressure; strong analytical and communication skills.

CORE COMPETENCIES

Microsoft Office, Retail Management, Business Management.

PROFESSIONAL EXPERIENCE

Retail Analyst

ABC Corporation - May 2014 – May 2015

Key Deliverables:

- Supported Business Develop Managers (BDMs) with accurate and insightful data analysis.
- Used data from various internal reporting systems to conduct in-depth analysis on product flow.
- Used Access, Excel, Word, and Power Point to create reports and presentations as requested by BDM.
- Attended monthly client meetings with BDMs to help present data analyzed and show value added for the clients.
- Weekly assigned internal reporting to management on field rep activities.
- Worked as a mentor and assembled a training binder and training plan for new employees in the department.
- Tracked, documented and analyzed data flow for existing reports from JDE Edwards to Excel and Access; identify log jams and arrange ad hoc resolutions.

Retail Analyst

Delta Corporation - 2012 – 2014

Key Deliverables:

- Prepared daily reports detailing the days sales with multiple companies Assisted in the creation of the budget Used Excel and Tableau.
- Develop seasonal forecasts, assortment plans; demand planning templates, ladder plans and profitability matrix by season for the automotive division.
- Develop and maintain ad hoc and scheduled reporting in Retail Link of weekly and seasonal selling to customer buying influences and internal senior .
- Develop and maintain modular settings for floor placement to optimize sell-thru by store and product SKU and present settings to buying influences .
- Manage all aspects of replenishment programs through Retail Link (Supplier Quotes, ART, ADS), EDI transmissions, item creation templates, shipment .

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- Managing and Analyzing Retail Stock to minimize stock outages across the North American Retail Sales Channel Maintained a 99% average Fill Rate of .
- Calling competitors to research and evaluate retail prices making sure to stay on the competitive edge Analyze product movement to determine .

EDUCATION

BS In Business Administration

