

Robert Smith

Retail Analyst

CONTACT DETAILS

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PERSONAL STATEMENT

A sincere, loyal, highly motivated, and dedicated individual who has a great deal of ambition. Although I have extensive experience in the executive industry, I love to learn and am always up to a challenge. I get along well with others, while also working efficiently on my own. I am seeking a position where I can develop and excel while giving my best.

SKILLS

Proficient In Microsoft Word, Outlook, Excel, PowerPoint, Access, OneNote; Retail Link; NARS/Strategy; Cognos; Retail IQ; SPARC; Nielsen; IRI.

WORK EXPERIENCE

Retail Analyst

ABC Corporation - 2014 - 2014

Responsibilities:

- Used a wide variety of data sources to solve business issues for Nielsen food industry clients.
- Leveraged data visualization skills and analytic ability to deliver clear and concise analysis to clients.
- Developed complex excel model analytic reports for assessing competitive position for clients.
- Turned big data into actionable insights by solving complex issues with a focus on data visualization, storytelling, and knowing an audience.
- Membered of database dashboard improvement team, continuously improving user interface to maximize usage and ease of use.
- Successfully juggled multiple competing tasks and demands in fast paced call center environment.
- Used customer service applications CSG, Seibel, Sales Comm, Oracle and Microsoft Office on a daily basis to assist retailers with Dish Network products and services.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

Retail Analyst

Delta Corporation - 2012 - 2014

Responsibilities:

- Used Retail link Arts Atlas Microsoft.
- Prepared and approved proforma profit-and-loss statements as part of new store scoping process Reported retail store margins and expenses by retail .
- budget analysis Oversaw weekly financial reporting of metrics and projection comparisons to Operations Collaborated with multi-disciplinary groups to .
- Reviewed flow charts and analyzed retail setup and distribution.
- Rated store customer service and policies.
- Reported all analysis to headquarters of each store.
- Examined and validated merchandise to be represented in store.

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

MBA In Executive Program