

Robert Smith

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Retail Analyst

SUMMARY

Over 30+ years bridging people and technology, since just before the release of Lotus 123. Delivering complex data in the simple, digestible presentation. Constructing procedures and systems that automate data flow, manipulation, and integrity. Teaching people to use, understand and be comfortable with the technology available to them.

SKILLS

Microsoft Office, Monitoring Skills.

WORK EXPERIENCE

Retail Analyst

ABC Corporation - September 2013 - November 2020

- Provided 2nd level support for Kate Spade and Lucky Brands stores on a Micros POS System.
- Analyzed incidents and determine the best course of action to get the caller back up and working.
- Occasionally travelled to install equipment for new store openings and support new store openings via phone.
- Applied workarounds provided by the retail engineering team for known problems.
- Managed the groups depot inventory levels.
- Collected and analyzed data to determine replenishment based on POS, turns, margins, and trends.
- Provided data analysis in user-friendly formats to facilitate recognition of target objectives and sales opportunities.

Retail Analyst

Delta Corporation - 2000 - 2013

- Prepared daily reports detailing the days sales with multiple companies Assisted in the creation of the budget for 2015 Used Excel and Tableau .
- Develop seasonal forecasts, assortment plans; demand planning templates, ladder plans and profitability matrix by season for the automotive division.
- Develop and maintain ad hoc and scheduled reporting in Retail Link of weekly and seasonal selling to customer buying influences and internal senior .
- Develop and maintain modular settings for floor placement to optimize sell-thru by store and product SKU and present settings to buying influences .
- Manage all aspects of replenishment programs through Retail Link (Supplier Quotes, ART, ADS), EDI transmissions, item creation templates, shipment .
- Managing and Analyzing Retail Stock to minimize stock outages across the North American Retail Sales Channel Maintained a 99% average Fill Rate of .
- Calling competitors to research and evaluate retail prices making sure to stay on the competitive edge Analyze product movement to determine .

EDUCATION

Bachelor Of Arts In Liberal Studies