Retail General Manager I

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn: linkedin.com/qwikresume
Address: 1737 Marshville Road, Alabama

Objective

Customer Focused Retail Management Leader with more than 14 years of progressive leadership experience. Areas of experience include: Profit and loss statements Multi-Location Management Outsource & Vendor Management Dynamic leadership Business Analysis & Collaboration Organizational Design and Development Distribution and logistics Safety compliance Project Management Visual Merchandising.

Skills

Microsoft Office, Outlook, Management.

Work Experience

Retail General Manager I

ABC Corporation - November 2006 – January 2013

- Developed strong team enabling retail store to have 24 consecutive quarters of increases over plan.
- Increased sales volume from 2.5 million to 6 million along with increasing conversion from a 5% to 22%.
- Partnered with corporate office and regional to have product mix suited to our guest.
- Partnered with cafe GM to have successful events and also to maintain our company policies.
- Able to react to personnel changes/cuts without losing sight of beating plan.
- Helped to develop corporately through the LDC committee along with setting a measurement tool (MOD tracker) whereby store managers can coach and develop and hold accountable their respective teams.
- Established and communicated performance standards and policies to all associates and certify compliance.

Retail General Manager

Delta Corporation - 2003 – 2006

- Served as General Manager for five awesome Goodwill locations across central Illinois to restore ailing profitibility and corporate compliance at .
- Maintained team building, personal and professional investment into staff as the primary goal to form strong, and mission focused work environments.
- Balanced store oversight, production quotas and budgets along with training others in customer service and safety.
- Rehabilitated disjointed and unpleasant situations regarding budgetary concerns and faculty into cohesive, trustworthy and profitable squads.
- New Store Openings Responsible for opening 4 PGA Tour Superstores across the United States, management of deadlines, policies, and compliance during .
- Store Management Direct and coordinate all aspects of daily store operations with focus on sales, merchandising, safety, regulatory compliance, and .
- Associate Management Responsible for managing all hiring and training of employees to enhance overall efficiency organize schedules, and delegate .

© This Free Resume Template is the copyright of Qwikresume.com. Usage Guidelines

Education

BS in Business Administration/ Marketing - September 1981(California State University)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**