

MASON WILSON

Retail Manager

Los Angeles 😡 www.qwikresume.com

PROFESSIONAL SUMMARY

Results-driven Retail Manager with 2 years of experience in optimizing store performance and enhancing customer satisfaction. Skilled in team leadership, inventory oversight, and sales strategy implementation. Passionate about creating engaging shopping environments and achieving operational excellence to drive revenue growth.

WORK EXPERIENCE

Retail Manager

Mar / 2024-Ongoing

WidgetWorks Inc.

Denver, CO

- 1. Ensured compliance with company policies and procedures in daily operations.
- 2. Achieved sales goals, personally responsible for \$75K in monthly sales.
- 3. Provided effective training and continuous feedback to associates through coaching and recognition.
- 4. Collaborated with marketing to create promotional campaigns that drive traffic.
- 5. Created a positive work environment by valuing diversity and promoting teamwork.
- 6. Ensured compliance with store operations standards and
- 7. Increased credit card application rates by over 50% through targeted initiatives.

Retail Manager

Mar / 2023-Mar / 2024

Silver Lake Enterprises

- **耳** Seattle, WA
- 1. Managed daily operations across all departments, ensuring efficiency.
- 2. Oversaw hiring, training, and performance management of staff.
- 3. Provided guidance and support to employees in various departments.
- 4. Focused on enhancing customer service in Parts, Service, and General Merchandise.
- 5. Contributed to 30% company growth in the first year.
- 6. Implemented strategies that maintained growth in the second year.

EDUCATION

Bachelor of Science in Business Management

Mar / Mar / 2022 2023

State University

∓ Portland, OR

Focused on retail management and customer service strategies.

SKILLS



Retail Marketing Strategies

Team Motivation Techniques

Operational Efficiency

Quality Control Standards

Customer Retention Strategies

Sales Reporting Skills

INTERESTS

Gaming

🖺 Fashion

Film

Technology

STRENGTHS

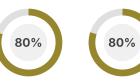
🕰 Fairness

→ Flexibility

Forward-thinking

Gratitude

LANGUAGES







English

Swahili

Japanese

ACHIEVEMENTS

- Increased monthly sales by 20% through effective team training and customer engagement strategies.
- Implemented new inventory management practices, reducing stock discrepancies by 30%.
- **Enhanced customer satisfaction scores** by 15% through improved service protocols.