ROBERT SMITH

Retail Sales Merchandiser III

info@qwikresume.com | LinkedIn Profile | Qwikresume.com

Accomplished and results-driven sales professional offers 10years of leadership and account management experience as an integral part of fast-paced sales teams. Strategic thinker and proactive problem solver with expertise in consultative selling and territory sales management.

EXPERIENCE

Retail Sales Merchandiser III

ABC Corporation - JUNE 2011 – JANUARY 2013

- Built relationships with staff and management and talked with store personnel on behalf of Unilever.
- Performed various task such as; store resets, product markdown, pop placement, ordering, handling phantom inventory, stock rotation, store audits, inventory adjustment, store training and handling client based promotions.
- Worked closely with staff and management to satisfy the customers needs as well as the company.
- Worked with management or different was to drive sales up and to make the product appealing to the customers.
- Analyzed what our competitors where doing and developed new innovative ideas of marketing.
- Required administrative work on a daily basis.
- Making spreadsheets and also utilizing Microsoft office products in order to get certain tasks done in a timely manner.

Retail Sales Merchandiser

ABC Corporation - 2008 – 2011

- Ran markdown reports, managed store replenishment and analyzed buying reports.Created visual marketing and styled window displays.
- Conferred with store managers to obtain information about customer needs and preferences.
- Completed stock orders and managed inventory levels.
- Tracked and recapped key item performance.
- Rotated manufacturer products as needed.
- Successfully maintained five stores.
- Skills Used Customer service-oriented, Assembly of displays and products, Ability to read planograms, Inventory control.

EDUCATION

- BS in International Business - 2015(Southern New Hampshire University)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**

SKILLS

Proficient In All Platforms Of Microsoft Products Administrative.