

Robert Smith

Retail Sales Merchandiser/Supervisor

PERSONAL STATEMENT

A challenging position in a nonprofit or educational organization in order to gain experience in the field.

WORK EXPERIENCE

Retail Sales Merchandiser/Supervisor

Advantage Sales & Marketing - 2009 - 2019

Responsibilities:

- Advantage Sales & Marketing Ensures clients merchandise is fully stocked, correctly tagged and signed, properly faced, featured appropriately, and compliant regarding corporate planograms.
- Works closely with store managers to ensure above and address any other issues that may arise including selling in new-to-market products.
- Maintains and submits neat and accurate reports in a timely manner, including the transmission of daily activity.
- Presents a courteous, friendly and helpful attitude to all customers and clients, developing a good rapport with customer personnel.
- Analyzes accounts with the goal of increasing sales through in-store promotion, marketing, and/or advertising.
- Successfully achieves and exceeds sales goals by a minimum of 10%.
- Received yearly awards based on sales goals and work ethic.

Retail Sales Merchandiser

Anderson Merchandisers - 2006 - 2009

Responsibilities:

- I visit retail establishments such as Walmart, Costco, Target, Sams and BestBuy, and I represent third party companies.
- Am responsible for media departments, such as books, magazines, music and movies.
- This includes product placement, pricing, customer service and sales.
- Also represent companies such as Post cereal, T-Mobile, HP, ATT, Fitbit, and Microsoft in setting up displays, setting planograms, and educating retail employees.
- I feel that I get products to the customers in a timely manner.
- Stay informed about the products and service I provide, and I feel that Im respected by the retail personnel I encounter as a professional individual.
- Skills Used A lot of customer service related, relationship building, and technology related.

Education

MS in College Student Personnel Services - August 2015(Arkansas State University-Jonesboro - Jonesboro, AR)

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
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SKILLS

Customer service, Data entry, Team player, Dedicated, Outgoing.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)