Robert Smith

Revenue Analyst

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

PERSONAL STATEMENT

Revenue Analyst with seven years of experience in preparing reports for executive management. In my current role, I am responsible for the collection and analysis of hotel revenue data. I also assist in using this data to formulate room pricing strategies. My current career goals are to transition out of the hospitality industry and to grow my skills in risk management and actuarial science. Extremely Organized, Highly Motivated, Aggressive Problem Solver,

WORK EXPERIENCE

Revenue Analyst

Boston Marriott Newton - 2012 – Present

Responsibilities:

- Assisting the Director of revenue management in preparing revenue forecasts and room pricing models.
- Preparing the daily strategy summaries and weekly operational reports for multiple hotel departments.
- Coordinating reservations and organizing the billing procedures for the hotels group business.
- Leading a team of six others in the implementation of a new room inventory system.
- Tracking trends in inventory demand and alerting the operations staff of any potential supply shortages.
- Assisting the accounting department with bank reconciliation and invoice management as required.
- Interacting with clients, providing information on local area business services and attractions as needed.

Revenue Analyst

ABC Corp - 2011 – 2012

Responsibilities:

- Evaluated the key market, property and owner price factors to set seasonal prices.
- Executed price experiments that you co-develop with senior team members.
- Defined and maintained the dynamic price adjustment rules in the Property Management System.
- Developed and executed strategies to maximize revenue for our homeowner clients.
- Collaborated cross-functionally with sales, marketing, and homeowner support to ensure complete understanding and satisfaction of pricing operations and revenue production among clients.
- Published market and property specific performance and prescribed cross-functional changes if warranted.
- Stayed current with media, technology and competitive publisher trends and digital advertising evolutions.

SKILLS

Microsoft Office, Including Advanced Proficiency With Microsoft Excel, IBM Cognos, Salesforce, CRM, MATLAB, Computational Software.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference – 1 (Company Name)
Reference – 2 (Company Name)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**

Education

Bachelors Of Arts in Classics - 2012(University Of Massachusetts Amherst - Amherst, MA)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**