ROBERT SMITH

Road Manager

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SUMMARY

A dedicated Road Manager professional with 10+ years of sales excellence in commission-based environments. I have a track record of meeting and exceeding sales goals, as well as creating successful marketing campaigns. Career goals including both remaining in contact with clients as well as helping lead a new generation of sales executives.

SKILLS

Microsoft Word,Excel, CPR,BLS.

WORK EXPERIENCE

Road Manager

ABC Corporation - November 2011 – September 2013

- Processed cases of misuse or abuse of government vehicles, violations and deficiency in mechanical or operational safety standards.
- Patrolled roadways to ensure operators of mobile equipment were complying with motor transport rules.
- Assisted military and civilian agencies during emergencies providing assistance and traffic control.
- Provided escort support when moving oversized and overweight military vehicles.
- Patrolled 3,000 kilometres on Okinawa roadways, instructed personnel on proper utilisation of transportation assets, and issued citations for violations improving overall safety.
- Conducted spot checks to ensure equipment was mechanically safe.
- Received Certificate of Commendation in for logistical support in removal and loading of 1.5 million pounds of scrap in Afghanistan saving hundreds of man hours in supply tracking and distribution and generating $1.3 million dollars in revenue.

Road Manager

Delta Corporation - 2008 – 2011

- Handling flight, ground transportation and hotel reservations; transacting financial business with the promoter of the show; Prepare dressing room .
- Help run the sound system, and double as security for my artist.
- Handled all the business on the road.
- Booked venues, booked flights, hotels etc.
- Scheduling, organizing and advancing show dates Organizing travel & hotel arrangements (for all group members) Coordinating artist media obligations (.
- Worked with churches for lodging and directions and well as technical specifications.
- Met with band to ensure coordination of set lists and lyrics for power point presentation University Broadcasting Involvement KTIS 98.5 FM University .

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SCHOLASTICS

- Business Administration

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