

ROBERT SMITH

Route Service Representative I

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SUMMARY

Bringing the ability to drive the successful delivery of exceptional support to clients while maintaining a positive corporate culture and reinforcing the company's vision.

CORE COMPETENCIES

Microsoft Office, Forklift Operator.

PROFESSIONAL EXPERIENCE

Route Service Representative I

ABC Corporation - April 2010 – October 2012

Key Deliverables:

- Management of a group of accounts in the outpatient healthcare market, providing full-scale customer service including building rapport.
- Leading provider of textile rental services to the outpatient healthcare market.
- Drive company truck to deliver uniform and medical wear to assigned accounts (25 to 35 customers per day).
- Sell additional products to existing customers and help find new customers.
- Meeting with decision-makers at each location to establish and maintain a strong working relationship.
- Dropping off clean uniforms and facility service products and picking up soiled uniforms and facility service products to be cleaned.
- Assessing each customer locations needs for opportunities to upsell.

Route Service Representative

ABC Corporation - 2008 – 2010

Key Deliverables:

- Worked a specified route.
- Collected money.
- Ensured the customer had the right product to sell the most they could.
- Set up displays for special ads.
- Inventory control.
- Skills Used Drove truck.
- Customer service skills..

EDUCATION

- BUSINESS COMMUNICATIONS - 1994(COPPIN STATE UNIVERSITY)