

ROBERT SMITH

Jr. Sale Manager

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Over eleven years of financial and business experience. Highly motivated, committed team player with proven ability to meet and exceed set goals by deadlines, with strong work ethic.

EXPERIENCE

Jr. Sale Manager

ABC Corporation - DECEMBER 2006 - MAY 2009

- Pays a major part in the sales and service operations of an assigned store to ensure that targeted sales production and collection objectives are achieved.
- Directly markets sell and services consumer-based financial products to new and existing customers.
- Prepared Federal & State Taxes Deliver high levels of customer service including problem resolution.
- Identify opportunities to introduce and cross-sell products.
- Delivery coordinator, meeting with every buyer prior to delivery to verify the information.
- Increasing deal profit by creating unsurpassable value for all after-sale products, averaging per deal.
- Generate new business via prospecting and lead management. Dealing with all aspects of clients needs.

Sale Manager

ABC Corporation - 2005 - 2006

- Open up the store.
- Count inventory for the phones.
- Create a comfortable environment for my customers as well my reps.
- Promote threw out the day to get more customers to come.
- I had the most sales threw out my store once I was a rep.
- Skills Used Im trained to do the best at anything.
- Cant is not in my vocabulary..

EDUCATION

- Associate in Medical Insurance Coding - 2013(Herzing University - Work at Home)

SKILLS

Extension Eyelashes, Skin Pen.