

Robert Smith

Sales Expert

PERSONAL STATEMENT

Dedicated Sales Expert with 5 years of retail experience in a fast-paced environment and motivation to maintain customer satisfaction and contribute to company success.

WORK EXPERIENCE

Sales Expert

Wireless Advocates, LLC - October 2015 - Present

Responsibilities:

- Greeting customers entering the store to ascertain what each customer wanted or needed.
- Recommending, selecting and helping locate and obtain out-of-stock product based on customer requests.
- Maintaining up-to-date knowledge of store policies regarding payments, returns, and exchanges.
- Organizing store merchandise racks by size, style, and color to promote the visually appealing environment.
- Working as a team member performing cashier duties, product assistance, and cleaning while providing excellent customer service.
- Training new employees by providing knowledge of specific store tasks and policies.
- Guaranteeing positive customer experience by providing legendary customer service, anticipating needs, and resolving all customer complaints.

Sales Expert

ABC Corp - August 2013 - May 2015

Responsibilities:

- Exceeded monthly sales quotas for handsets, cellular activations, and accessories.
- Ensuring that all customers receive excellent service through direct salesmanship.
- Pioneered new accounts and maintained a strong, growing customer base.
- Served multiple customers, discovered their needs and made recommendations to generate sales.
- Increased sales ability by promoting customer enrollment in companys pals rewards program.
- Met the companys monthly and annual sales, donation and rewards program goals through excellent.
- Reinforced customer service and communication skills by supporting customers with their purchases.

CONTACT DETAILS

1737 Marshville Road,
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SKILLS

Microsoft Office, Apple IWork, Training & Development, Troubleshooting, Customer Service, Technical Support, Sales, Programming, Graphic Design, Research, Legal Research, Computer Hardware, Computer Software, Writing

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

BA in Psychology - 2014 to 2016(Kean University - Union, NJ)
Associates - 2011 to 2014(Bergen Community College - Paramus, NJ)