

ROBERT SMITH

Sales Floor Team Leader

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Sales Floor Team Leader with 8 years of experience is seeking to obtain a full-time position with an established company allowing me to utilize my managerial experience. I would like to acquire more experience working with case management, business development with the ability to expand.

APRIL 2014 - PRESENT

SALES FLOOR TEAM LEADER - W. VENTURA BLVD

- Formulated daily business plan and give direction to 20-30 team members.
- Supervised and actively participated in the performance management process.
- Providing recognition, coaching, and constructive feedback concerning performance, documenting, counseling and corrective actions, as well as writing and delivering annual performance.
- Ensured ads, sales plans, and each visual adjacency are set accurately, timely and maintained.
- Collaborated with the backroom team, presentation team, and in stocks team for upcoming transitions to ensure all merchandise is out of the backroom and stocked to drive profitable.
- Executed the best practice with food handling and hazardous material cleaning.
- Read, interpreted and used reports to plan work, improved speed, and accuracy and track pallets when needed.

AUGUST 2010 - APRIL 2014

SALES FLOOR TEAM LEADER - ABC CORP

- Kept the dock and receiving areas clean and organized, set up and labeled the required sorting bins and vendor bins.
- Maintained the security and safety of the dock area.
- Accurately processed defectives, damaged, outdated, and inaccurate or recalled merchandise.
- Processed all inbound and outbound transfers.
- Processed returned merchandise according to company and vendor guidelines.
- Coached and developed team members and evaluated employee performance for annual reviews.
- Placed merchandise strategically according to local demand and current season.

EDUCATION

Associates - 2004(Oxnard College)Diploma - 2000(Rio Mesa High School)
Leadership - (Resulting In School Violence Decreased)



SKILLS

Microsoft Office, IOS, POS Systems, Wireless PDA, And Printer Systems, RFID Scanners, Customer Service, Documentation, Human Resources, Inventory Management, Training