

# **MASON WILSON**

Sales Intern

# PROFESSIONAL SUMMARY

Enthusiastic sales professional with two years of experience in customer engagement and sales initiatives. Proven ability to analyze client needs and implement effective strategies to drive sales growth. Eager to apply my skills as a Sales Intern, contributing to team objectives while gaining valuable insights into the sales process and enhancing client relationships.



### WORK EXPERIENCE

#### Sales Intern

feb/2024-Ongoing

### **Ouantum Solutions LLC**

**₽** Phoenix, AZ

- 1. Created product line sheets and marketing materials to enhance client understanding.
- 2. Utilized various media sources to develop engaging presentations for prospective clients.
- 3. Maintained accurate product information in coordination with international headquarters.
- 4. Managed and organized showroom displays to optimize customer
- 5. Coordinated photo shoots to showcase products effectively, collaborating with a creative team.
- 6. Ensured accurate product representation by directing model presentations.
- 7. Conducted retailer visits to ensure optimal product merchandising and customer satisfaction.

#### **SALES INTERN**

m Feb / 2023-Feb / 2024

### Lakeside Apparel Co

**∓** Chicago, IL

- 1. Generated revenue by selling football season tickets at The University of Texas at San Antonio.
- 2. Promoted UTSA football to enhance brand visibility within the San Antonio community.
- 3. Resolved customer conflicts effectively, ensuring a positive experience.
- 4. Provided excellent service at community events and through phone interactions.
- 5. Expanded the database of ticket holders, improving sales outreach.
- 6. Assisted in developing promotional strategies to increase ticket sales.

# **EDUCATION**

### Bachelor of Business Administration

## Feb/2022-Feb/2023

### University of Texas

**♣** Portland, OR

Focused on marketing and sales strategies, developing skills in customer engagement and market analysis.

- (123) 456 7899
- Los Angeles
- www.qwikresume.com



Social Media Marketing

**Email Marketing** 

Market Analysis

Analytical Skills

Follow-up Skills

### INTERESTS

Scuba Diving

E-sports

👀 Reading Fiction 💆 Puzzle Solving

## STRENGTHS

Stewardship

Teamwork

**b** Tenacity

Vision

### LANGUAGES





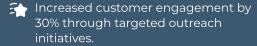


English

German

Italian

## ACHIEVEMENTS





Achieved a 15% growth in sales through effective client relationship management.