



# MIA TAYLOR

Associate Sales Service Manager

✉ support@qwikresume.com  
☎ (123) 456 7899  
📍 Los Angeles  
🌐 www.qwikresume.com

## SKILLS

Presentation Skills



Time Management



Cross-Functional Collaboration



Problem Solving



Sales Process Optimization



## INTERESTS

📝 Blogging    💻 Technology  
🍺 Home Brewing    🧳 Traveling

## STRENGTHS

🔑 Intuition    🤝 Empathy  
⚙️ Optimism    ⌚ Patience

## LANGUAGES



English



Arabic



Russian

## ACHIEVEMENTS

- 🌟 Elevated territory sales by 30% within one year through targeted marketing initiatives.
- 🌟 Achieved 95% customer satisfaction rate based on feedback surveys.

## PROFESSIONAL SUMMARY

Sales professional with 7 years of experience in driving customer satisfaction and revenue growth. Proven track record in managing sales teams and executing strategic initiatives that elevate service delivery. Committed to building strong client relationships and optimizing sales processes to achieve organizational goals.

## WORK EXPERIENCE

### Associate Sales Service Manager

📅 Jun / 2020-Ongoing  
📍 Denver, CO

WidgetWorks Inc.

- Effectively promoted pharmaceutical products through tailored presentations and educational initiatives, enhancing physician engagement.
- Executed strategic call planning and follow-up processes to optimize field productivity and meet sales targets.
- Maintained compliance with ethical sales practices and regulatory guidelines while achieving sales goals.
- Led the implementation of marketing plans and regional business strategies to boost product visibility.
- Utilized company resources and marketing materials to support targeted customer engagement and promotional activities.
- Collaborated with cross-functional teams to ensure alignment in promotional efforts and resource management.
- Analyzed territory performance metrics to refine sales strategies and maximize revenue opportunities.

### Sales Service Manager

📅 Jun / 2018-Jun / 2020  
📍 Phoenix, AZ

Cactus Creek Solutions

- Oversaw operations of a \$12 million service center, achieving a sales increase from \$7 million to \$12 million in two years.
- Recruited, trained, and managed a diverse team of 14 staff members, fostering a high-performance culture.
- Ranked consistently in the Top 15 for Sales Volume out of 240 stores, earning recognition in the Chairman's Club.
- Implemented customer service protocols that elevated annual sales from \$2.5 million to \$3.5 million.
- Developed training programs to enhance product knowledge and customer service skills among staff.
- Streamlined order entry and customer service processes, improving efficiency across the retail division.

## EDUCATION

### Bachelor of Business Administration

📅 Jun / 2016-Jun / 2018  
📍 Portland, OR

University of Springfield

Focused on sales management and marketing strategies.