Saleswoman

ROBERT SMITH

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Objective

To secure a position with a well-established organization with a stable environment that will lead to a lasting relationship in the field of Customer Service, Human Resources, or General Labor.

Skills

QuickBooks, R+, Organizational Skills, Social Skills, Data Entry.

Work Experience

Saleswoman

ABC Corporation - June 2014 – July 2015

- Provided excellent customer service.
- Provided demonstration of equipment and services.
- Astute in aggressive marketing.
- Worked directly under the manager as assistance. Received and approached clients.
- Dealt with customers. Checked quantities of goods on display in the store.
- Handled all business transactions.
- Up-sold every day bringing in over 100 dollars per business day.

Saleswoman

Delta Corporation - 2018 – 2020

- Worked towards exceeding assigned business, pipeline, and revenue goals while ensuring a customer-first approach
- Generated prospective customers through cold calling and may qualify and follow up with sales leads
- Responsible for establishing and maintaining relationships with channel partners. Developed an understanding of the importance of continued consumer engagement and client success.
- Trained and qualified, coach, and lead a team of representatives with varying levels of experience to meet sales and service goals.
- Conducted team and one-on-one meetings on a regular basis in the initial training and post-training.
- Performed other duties as assigned.
- ${job_description27}

Education

- 2007(Hemingway High School - Hemingway, SC)

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