

# Robert Smith

## Senior Beauty Advisor I

### PERSONAL STATEMENT

Friendly and attentive Senior Beauty Advisor with six plus years achieving customer service satisfaction and custom goals, with two year teller experience. Independent and quick thinking team player seeking a role offering increased responsibility.

### WORK EXPERIENCE

#### **Senior Beauty Advisor I** **ABC Corporation - January 2012 - August 2013**

##### *Responsibilities:*

- Maintained friendly and professional customer interactions.
- Executed customer transactions including prepaid debit cards, gift cards, cash, and checks.
- Created strategies to develop and expand sales of service in the beauty department that resulted in a significant increase in sales.
- Alerted customers to promotional offers and upcoming sales events.
- Cleaned and organized the store.
- Identified potential shoplifters and alerted management.
- Trained at least one new sales employee per quarter.

#### **Senior Beauty Advisor** **Delta Corporation - 2008 - 2012**

##### *Responsibilities:*

- Managed beauty advisors, created a loyal customer base through exemplary customer service, created merchandising displays, completed all departments.
- Highest customer delight score for the 2013 fiscal year out of 33 stores.
- Skills Used Sales, customer service, merchandising, management.
- Responsible for the beauty department.
- Duties included but not limited to inventory control, cash handling, sales, customer service, problem-solving, time management, prioritizing tasks.
- Customer Service Stocking Set Up displays Inventory.
- Greet guests, create a sales daily/weekly sales goal for my team, order products, work backstock, place online orders for the guest, Accomplishments After.

### Education

B.A. In History/Certificate - 2010(University Of Wisconsin - La Crosse, WI)

### **CONTACT DETAILS**

1737 Marshville Road,  
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[www.qwikresume.com](http://www.qwikresume.com)

### **SKILLS**

Inventory Management,  
Clerical, Customer  
Service, Money  
Handling, Phone,  
Scheduling,  
Organizational,  
Management,  
Management.

### **LANGUAGES**

English (Native)  
French (Professional)  
Spanish (Professional)

### **INTERESTS**

Climbing  
Snowboarding  
Cooking  
Reading

### **REFERENCES**

Reference - 1 (Company  
Name)  
Reference - 2 (Company  
Name)