Senior Beauty Advisor/Consultant

ROBERT SMITH

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Objective

Detail-oriented with success implementing solutions to create optimal efficiency. Work well independently and as a team member. Strong interpersonal and communication skills with the ability to collaborate with diverse individuals.

Skills

Customer Service, Supervising, Caregiving.

Work Experience

Senior Beauty Advisor/Consultant

ABC Corporation - 2007 - 2010

- Build relationships with guests to encourage sales & amp; brand loyalty.
- · Achieved sales targets as agreed with the Area Manager.
- Reported reasons for sales performance trends to the Area Manager.
- Delivered exemplary expert customer care every time.
- Provided personalize advice appropriate to each guest.
- Demonstrated expert knowledge of Boots products & Demonstrated expert knowledge expert knowle
- Handled guest complaints to ensure the guest relationship & goodwill toward to Boots & amp; Target is maintained.

Senior Beauty Advisor

Delta Corporation - 2008 – 2012

- Im a Senior Beauty advisor, my responsibilities are ordering merchandise and increasing sales.
- Managing my team to reach my goals of making my beauty department a success.
- Ive been working for Walgreens for nine years. I started as a beauty adviser and one year later I got a promotion to Senior Beauty adviser.
- Customer service is very important to me because if you give great customer service its a guarantee that the customer will come back to shop again.
- Drove company goals tactfully managing the department consistently delivering phenomenal customer service.
- Streamlined performance effectively organizing department, calibrating displays and merchandising to advance business objectives.
- Meticulously maintained inventory ensuring smooth operational workflow.

Education

Diploma - (Aveda Institute Portland - Portland, OR)