Robert Smith

Asst. Senior Management Consultant

CONTACT DETAILS

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PERSONAL STATEMENT

Accomplished senior management executive with extensive experience in identifying and developing business opportunities in the energy and financial sectors across global markets.

WORK EXPERIENCE

Asst. Senior Management Consultant

ABC Corporation - September 2010 – June 2013

Responsibilities:

- Company sold-off in four separate transactions, Overall Program Management.
- Managed a team of consultants and RBS/Sempra employees.
- Reporting to Matrix of Senior Management from RBS and Sempra.
- Interfaced with key senior stakeholders from Trading, Technology, Operations, Compliance, Risk, Finance, Tax, Legal.
- Worked with Senior Management to define the overall program and discrete project scopes, establish governance, timelines, and milestones.
- Led Change Management function through divestiture and integration processes.
- Asset Management - both financial and physical, throughout the sale and wind-down term.

Senior Management Consultant

ABC Corporation - 2009 – 2010

Responsibilities:

- Partnered with various business units to deliver improvement projects and transformation initiatives based on specific assessment of their needs, existing processes, and recommended improvements.
- Coordinated process implementation and tracked status of all key projects, including updating management on progress and status of key business success factors.
- Liaised with key business areas to advance change management goals and align efforts with established requirements.
- Selected Achievements Completed a global program to deploy master data processes and governance procedures with a single cleansed data source and Group-wide data reporting practices.
- Executed migration of business reporting to a more efficient global tool with historical and current business data.
- Promoted adoption of best practices throughout all aspects of the project lifecycle, including change management process analysis, and requirements gathering.
- Contributed to streamlining and updating a wide range of mission-critical business processes and practices..

SKILLS

Methodology, Six Sigma, ERP.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference – 1 (Company Name)
Reference – 2 (Company Name)

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Education

MBA in Marketing/Management - (SACRED HEART UNIVERSITY - Welch School of Business - Fairfield, CT)

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