ROBERT SMITH

Senior Program Manager Head

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Project Leader with extensive experience in pharmaceutical industry. Background includes 19 years in Pharmaceutical /Life Sciences industry, 25 years working globally, 8 years in business / IT strategy development / execution, 10 years line management, 20 years Program / Project Management, and 25 years in IT. Demonstrated ability to improve ROI. Manages budget and staff of up to 50 employees / contractors as well as large cross-functional global project teams.

EXPERIENCE

Senior Program Manager Head
ABC Corporation - 2001 – 2008

- Managed a portfolio big data solutions the DOD and DHS, valued at $7M, and comprised of 14 FTE.
- Oversaw requirements collection, development, user acceptance testing, project documentation, contract/subcontract negotiation, and project financials for DHS S&T R&D program.
- Lead a cohesive effort comprised both organic and geographically dispersed personnel.
- Served as trusted advisor for government leadership with respect to analytic tools, data management infrastructure, and innovative solutions.
- Experience with managing CPFF, T&M, and FFP contracts.
- Familiar open-source technologies (HDFS, ElasticSearch, Kafka, Storm, etc).
- Lead business develop approach to expanding portfolio.

Senior Program Manager
Kinze Manufacturing - 1996 – 2001

- Williamsburg, Iowa 2014-Present Fifty year old, global manufacturer of row crop planting and harvesting equipment with 650 employees.
- Senior Program Manager Oversee all aspects of design projects, including coordinating design and development for multiple ongoing programs, including bill of material definition, structural frames, working fluid line routings and connection and control systems, interaction with all sub-system engineering groups, and coordination of key system features.
- Mentor young team members, develop and manage schedule, project budgets, and sub-system component costs.
- Supervise project managers and design engineering leads.
- Provide regular executive summaries to the entire senior leadership team and private ownership.
- Develop new product development cross functional processes, lead roll-out and on-going training.

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- Provided consultation and recommendations to junior team members..

EDUCATION

- MBA in Management - (THE GEORGE WASHINGTON UNIVERSITY, SCHOOL OF BUSINESS - Washington, DC)

SKILLS

Management.