

ROBERT SMITH

Senior Store Manager I

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Dedicated Operations Manager demonstrating effective leadership in all aspects of the job. Excel at cutting costs and streamlining operations.

SEPTEMBER 2002 - 2020

SENIOR STORE MANAGER I - RENT-A-CENTER

- Set daily and weekly goals related to the stores sales activities.
- Provided support to the Regional Sales Director through assigned special projects, satellite store oversight and responsibilities along with any other training or operational support needed throughout the region as assigned by the Regional Sales Director.
- Hired, trained, disciplined, and terminated employees as required.
- Completed all personal documents and forms in an accurate and timely manner.
- Implemented merchandising guidelines and merchandising updates in a timely manner, ensuring company standard of presentation and all other appearance and cleanliness standards set forth by the company.
- Maintained inventory position within corporate guidelines.
- Maintained accurate on-hand counts, maintain accurate levels of inventory, and basic assortment as prescribed by the company.

1997 - 2002

SENIOR STORE MANAGER - DELTA CORPORATION

- Bucks County Technical High School-2001 Interests I enjoy working with people, learning new things at my last place of employment I received team .
- Also helped out my last place of employment by turning a mid-volume store into a high volume store sales went from 750,000.00 to 806,000.00 in a year .
- Oversee all operational processes and sales growth for 28 stores in three states.
- Lead weekly training conference calls on selling techniques and sales performance Manage P&L statements of the assigned region Analyze performance .
- Managed high volume sales locations in Virginia, Washington D.C., and New York with 1m-12m sales range.
- Developed training courses 110+ Sunglass Hut associates and team leads in opening largest volume location.
- Lead stores to be #1 in credit card applications, email capture, and online ecommerce sales.

EDUCATION

Certification in Auto Mechanics - (Columbiana County Career Center - Lisbon, OH)

SKILLS

Microsoft Word And Excel, Adobe Acrobat, Account Management,.