

Shoe Sales Specialist

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Objective

Goal is to become associated with a company where I can utilize my skills in the field of retail trade and gain further experience while enhancing the company's productivity and reputation. Exhibiting excellent guest service skills. Acting as brand ambassador: share information with potential guests about this unique virtual reality experience in a manner that encourages them to take the journey that day.

Skills

Working With Various Software Programs, Such As Word, Power Point, Excel And Microsoft Office; Coordination Of Calendar Scheduling.

Work Experience

Shoe Sales Specialist

ABC Corporation - January 2008 - August 2022

- Assisted customers with ever changing fashion and technology.
- Always on the look out for customers needing help or shoe merchandise.
- Product presentation is also a big part of my role, ensuring I make adjustments to how the merchandise is displayed.
- Assisted customers - Im visible and maneuver around the shoe department at a fast pace with the merchandise.
- Provided immediate and personal attention.
- Primarily focused is on our customers.
- Executed the merchandise strategy for the shoe department - I take the plans communicated by store manager on merchandise display in my assigned department to drive it home with efficiency and detail.

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Delta Corporation - 2004 - 2008

- Customer service specialist assisting consumers in choices of products based on both style and function.
- Maintained stock rooms and organized sales events.
- Interact with customers Satisfy the customer needs Ability to run a computerized cash register Assisting customers with sales Stocking and Organizing .
- Review and analyze daily, weekly, monthly, seasonal and annual sales performances Recruit, train, coach, motivate and develop new and incumbent .
- Also, to advise them when brands they new products come in.
- After receiving two weeks of customer training and sales training, I worked with the other members of the sales force on a commission basis and sold .
- Supervision of Associates scheduled to work in the Shoe Department, replenishment, price changes, inventory control, floor set-ups and move changes .

Education

High School Diploma