

Robert Smith

Associate Site Acquisition Specialist

PERSONAL STATEMENT

Motivated Site Acquisition Professional where can utilize skills to provide effective support to project development.

WORK EXPERIENCE

Associate Site Acquisition Specialist

ABC Corporation - 2004 - 2011

Responsibilities:

- Performed all Site Acquisition Services for new wireless tower construction.
- Responsible for negotiating business terms and conditions and involvement with construction and deployment of the DAS installation through RF optimization.
- Secured leases for temporary COWs (cell on wheels), which was basically a cell tower towed to the area of the event on a trailer, then removed when the event had ended.
- Found the best location for the tower, had good rapport with landlords, and negotiated favorable leases for the client.
- Identified, leased and zoned antenna sites for the Aircell, L.L.C in-flight network.
- Reported to Aircell, L.L.C.management through SureSite Consulting Group in Cleveland, Ohio.
- Worked on AT&T and Ameritech projects.

Site Acquisition Specialist

Delta Corporation - 2005 - 2013

Responsibilities:

- Skills Used Investigative - First read the local zoning ordinance to understand where towers were allowed, and whether or not a zoning process would be required to build a new cell tower.
- Also studied FCC database, floodplain and topo maps, as well as Streets and Trips and Google Earth.
- Would then use the countys GIS system to locate the plat maps, and who owned the parcels I believed were the best possibilities for a new tower in the area I was to investigate.
- Would then use WhitePages.com among other web sites, to find the owners of those parcels..
- Coordinated with RF Engineering, Construction Management & A&E .
- Conducted raw land site search to select candidates per RF objectives.
- Prepared and submitted all zoning applications when required.

Education

Bachelors Of Science In Health Care Administration - (Long Island University)

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

SKILLS

MS Word, Excel, Site Acquisition Professional, Site Acquisition, Zoning, Project Management, Project Management, Title Review, Drawing Review.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

