

ROBERT SMITH

Site Acquisition Specialist I

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

To obtain a rewarding career opportunity in a corporate capacity where can contribute academic learning's and professional experience to a successful organization.

CORE COMPETENCIES

Project Management, Organization, Time Management.

PROFESSIONAL EXPERIENCE

Site Acquisition Specialist I

ABC Corporation - February 2014 – February 2015

Key Deliverables:

- Reviewed RF Scoping when issued to determine/confirm proposed (SOW) for antenna mods and ground space.
- Served as liaison and agent to negotiate lease terms for maximized ROI including modified the leases with approved menu language when needed and working successfully with attorneys and paralegals when the menu language did not suffice.
- Built and maintained excellent working relationships with all jurisdictional departments including, zoning officials, property assessors, codes directors, building inspectors and others.
- Managed collocation applications with tower and utility companies such as Crown Castle, American Tower Corporations, Seattle City Light, and other .
- Provided site development services and assisted in the acquisition, development and construction of over 300 wireless telecommunications facilities.
- Worked closely with the Site Acquisition Managers during the site acquisition process relating to leasing, business terms approvals, Phase I, NEPA, .
- Collaborated with a team of 6 site acquisition specialists on the(LTE) project which included over 1500 AT&T antenna sites, personally supervising.

Site Acquisition Specialist

Delta Corporation - 2009 – 2014

Key Deliverables:

- Responsible for acquisitioning of Global Systems for Mobile (GSM) telecommunication station locations Initiated and managed negotiations with station .
- Organized and coordinated technical site surveys meetings, recorded meeting minutes and liaised the results with the implementation department.
- San Francisco Bay Area site acquisition specialist for 75 site new-build project.
- Covered wine country area with rigid permitting controls.

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- RF design around camouflaged, low height sites allowed an average of three sites signed and permitted over the counter per month.
- Site Acquisition Specialist for Cingular GSM antenna upgrade.
- Site Acquisition/ Permitting Manager - International at Nokia Networks.

EDUCATION

Bachelor of Science in Business Administration wa - (Samford University - Birmingham, AL)

