



# ISABELLA CLARK

Senior Small Business Manager

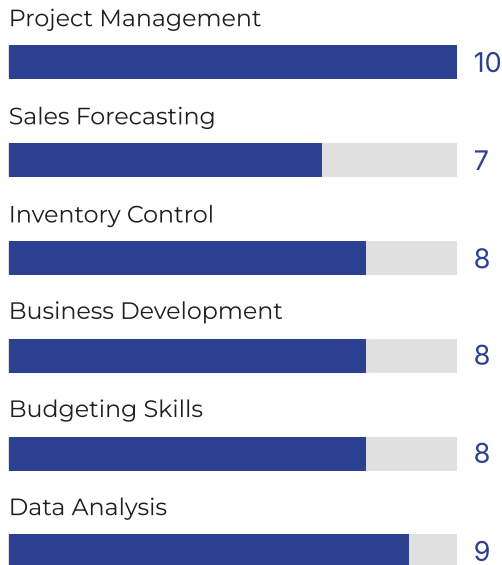
✉ support@qwikresume.com

☎ (123) 456 7899

📍 Los Angeles

🌐 www.qwikresume.com

## 💡 SKILLS



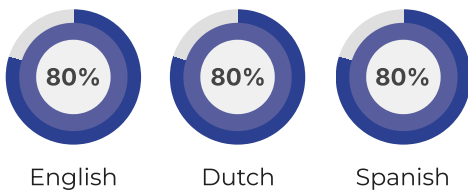
## 🎯 INTERESTS

- 🔧 DIY Projects    ✂️ Crafting
- 🧘 Meditation    🏛️ History

## 👊 STRENGTHS

- 🌱 Humility    💡 Innovation
- 👁️ Insightfulness    ✅ Integrity

## 🗣️ LANGUAGES



## 🌟 ACHIEVEMENTS

- 🌟 Increased annual revenue by 25% through targeted marketing campaigns and enhanced customer service.
- 🌟 Successfully led a team that expanded client base by 40% within

## 👤 PROFESSIONAL SUMMARY

Strategic Senior Small Business Manager with over a decade of experience in driving growth, optimizing operations, and enhancing customer engagement. Adept at developing innovative business strategies that align with organizational goals while leading high-performing teams. Committed to fostering sustainable client relationships and achieving exceptional results in competitive markets.

## 💼 WORK EXPERIENCE

### Senior Small Business Manager

📅 Apr / 2018-Ongoing

Pineapple Enterprises

📍 Santa Monica, CA

1. Consistently recognized for exceeding sales targets and driving revenue growth in the DFW North District and Central Texas Region.
2. Achieved Top 100 Business Manager status in Central Texas for exemplary performance in client account management.
3. Established a successful Home Phone Connect program, driving significant business engagement and sales.
4. Surpassed revenue targets for net activations and customer renewals through strategic planning and execution.
5. Conducted comprehensive evaluations of service offerings, providing tailored solutions that benefitted both clients and the company.
6. Trained staff on equipment functionality and service capabilities to enhance customer interactions.
7. Developed and presented strategic action plans to improve business performance across multiple metrics.

### Small Business Manager

📅 Apr / 2015-Apr / 2018

Cactus Creek Solutions

📍 Phoenix, AZ

1. Oversaw daily operations, ensuring efficient payroll management, scheduling, and customer service excellence.
2. Prospected and cultivated relationships with small to mid-sized businesses, enhancing market presence and service offerings.
3. Led the successful launch of the VZW R2B program, significantly boosting retail sales.
4. Increased small business accounts by 50% within two months through targeted outreach and relationship management.
5. Facilitated the Apple Expert Program, providing training that enhanced staff knowledge and customer satisfaction.
6. Managed compliance and safety training initiatives, ensuring adherence to city codes and regulations.

## 🎓 EDUCATION

### Bachelor of Business Administration

📅 Apr / 2012-Apr / 2015

University of Texas

📍 Seattle, WA

Focused on business management and entrepreneurship, equipping students with skills in strategic planning and operational efficiency.