# ROBERT SMITH

## Sr. Softlines Associate

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## SUMMARY

Results-oriented Sales Associate specialized in softlines. Track record of success in exceeding customer service and sales goals. Desire to pursue a leadership position with a growing company. Friendly and proficient in managing all areas of sales and customer service in a fast paced retail environment. Excellent multi-tasker and team player. Reliable with strengths in inventory mangement and customer service. Friendly, knowledgeable, and hard working team player.

## CORE COMPETENCIES

POS, Sales, Customer Service, Powerpoint.

## PROFESSIONAL EXPERIENCE

### Sr. Softlines Associate

**ABC Corporation - 2008 – 2010**

**Key Deliverables:**

- Associated will ensure that all items meet Goodwills quality standards, sorting the items according to department area, pricing.
- Removed damaged, out-of-code, not-in-set and discontinued items from displays.
- Rotated manufacturer products as needed.
- Displayed appropriate signage for products and sales promotions.
- Met incoming customers and provided immediate assistance.
- Retrieved alternate items and sizes on request.
- Listened to customer needs and preferences to provide accurate advice.

### Softlines Associate

**Delta Corporation - 2009 – 2014**

**Key Deliverables:**

- My responsibilities as softlines associate was to help and direct customers to merchandise, stocking shelves and racks, assist in floor moves, .
- Include working with managers to promote and sale softlines merchandise; meeting customers to find the merchandise they want to buy; managing work .
- Trained new employees.
- Responsible for running the cash register, cleaning dressing rooms, helping and communicating with costumers, organizing and restocking clothes, .
- Fold clothing and kept everything tidy.
- Customer service and cashier trained.
- Skills Used Ability to work well with others.

## EDUCATION


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- Diploma in marketing and advertising - (Connellsville Area Senior high - Connellsville, PA)


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